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## Attorneys for the Warner Parties

**UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA**

FOURTH AGE LTD., *et al*,

## Plaintiffs,

V.

WARNER BROS. DIGITAL  
DISTRIBUTION, *et al.*

## Defendants.

Case No. 12-9912-ABC (SHx)

# WARNER'S RESPONSES TO THE TOLKIEN/HC PARTIES' EVIDENTIARY OBJECTIONS

**Judge:** Hon. Audrey B. Collins

**Magistrate:** Hon. Stephen J. Hillman

WARNER BROS. DIGITAL  
DISTRIBUTION INC., *et al.*

## Counterclaim Plaintiffs,

V.

FOURTH AGE LTD., *et al,*

## Counterclaim Defendants.

**Hearing Date:** May 13, 2013  
**Hearing Time:** 10:00 a.m.  
**Courtroom:** 680

[Declaration of Nikolas A. Primack filed concurrently herewith]

1 Defendants and counterclaim plaintiffs Warner Bros. Entertainment Inc.,  
2 Warner Bros. Entertainment Inc., Warner Bros. Consumer Products Inc., and New  
3 Line Productions, Inc. (collectively, “Warner”) respectfully submit the following  
4 responses (the “Responses”) to The Tolkien/HC Parties’ Objections to the  
5 Declarations of Molly M. Lens and Monica Kim Submitted in Support of the  
6 Warner Parties’ Opposition to the Tolkien/HC Parties’ Special Motion to Strike  
7 (the “Objections”), which were filed on April 29, 2013 by plaintiffs and  
8 counterclaim defendants Fourth Age Ltd., Priscilla Mary Anne Reuel Tolkien, The  
9 J.R.R. Tolkien Estate Ltd., HarperCollins Publishers, Ltd., Unwin Hyman Ltd., and  
10 George Allen & Unwin (Publishers), Ltd. (collectively, the “Tolkien/HC Parties”).  
11 Warner’s evidence is admissible in its entirety for each of the reasons set forth  
12 below. Accordingly, Warner requests that the Court overrule all of the Tolkien/HC  
13 Parties’ Objections.

## **DECLARATION OF MOLLY M. LENS**

## 1. General Objection

**GROUND:** Lack of Perjury Subscription.

17           WARNER'S RESPONSE TO OBJECTION 1: Warner filed a Notice of  
18 Errata and attached a corrected copy of the Declaration of Molly M. Lens ("Lens  
19 Declaration") on April 30, 2013 (Docket Nos. 72, 72-1), rendering this objection  
20 moot.

2. **Paragraph 2, Exhibit 1:** February 27, 2013 email from Victor Jih to Ricardo Cestero and Elisabeth Moriarty, in which Mr. Jih explained that Warner's counterclaim is "the result of Counterclaim Defendants' underlying breach and their 'position' that the Warner Defendants do not have the right to continue with their existing exploitation," and also explained that Warner amended its counterclaim "to avoid any ambiguity and unnecessary motion practice" and "to make it even

1 more clear that the conduct which underlies Counterclaim Defendants'  
 2 claim for breach of contract is not the Estate's filing of its complaint,  
 3 but rather the Estate's conduct in repudiating [Warner's] rights."

4 GROUNDS: Hearsay (F.R.E. 802); Argumentative, Improper Legal  
 5 Conclusion; Improper Opinion (F.R.E. 701).

6 WARNER'S RESPONSE TO OBJECTION 2: The statements are not  
 7 hearsay because they are offered not for their truth, but merely for the fact that such  
 8 statements were communicated to the Tolkien/HC Parties. Nor are the statements  
 9 offered as argument, legal conclusions, or opinions.

10 3. **Paragraph 3, Exhibit 2:** Article entitled "Bonnie E. Eskenazi" in  
 11 which Ms. Eskenazi is quoted as saying, "New Line is claiming they  
 12 have the right to use 'Lord of the Rings' in online gambling and slot  
 13 machines ... We believe that they don't have the right to do that."

14 4. **Paragraph 4, Exhibit 3:** Article entitled "Taking Licensing License"  
 15 in which Ms. Eskenazi is quoted as saying, "Anyone seeking to exploit  
 16 the rights in the works of Professor Tolkien that they don't own should  
 17 be prevented from doing so ... That is precisely what happened with  
 18 the 'Age of Hobbits' movie and is precisely what we are trying to do  
 19 in our case."

20 5. **Paragraph 5, Exhibits 4 and 5:** A French version and English  
 21 translation of an article entitled "My Father's 'Eviscerated' Work –  
 22 Son of Hobbit Scribe J.R.R. Tolkien Finally Speaks Out," which says:  
 23 "'We are in the back seat,' Cathleen Blackburn comments. In other  
 24 words, the Estate can do little but watch the scenery, except in extreme  
 25 cases—for example, preventing the use of the name *Lord of the Rings*  
 26 on Las Vegas slot machines, or for amusement parks. 'We were able

1           to prove that nothing in the original contract dealt with that sort of  
 2           exploitation.””

3           **GROUNDS:** Hearsay (F.R.E. 802); Irrelevant (F.R.E. 402)

4           **WARNER’S RESPONSE TO OBJECTIONS 3-5:** These press statements  
 5 are relevant as one way the Tolkien/HC Parties manifested their repudiation of  
 6 Warner’s rights. These are not inadmissible hearsay. The statements are offered  
 7 not for their truth, but merely for the fact that the Tolkien/HC Parties’  
 8 representatives made the statements. The press accounts of those statements is the  
 9 best evidence available to Warner now. They are more “probative on th[at] point  
 10 ... than any other evidence which the proponent can procure through reasonable  
 11 efforts” at this time, F.R.E. 807, since Warner has not yet had the chance to depose  
 12 the reporters themselves, Ms. Eskenazi, or Ms. Blackburn. The statements also  
 13 meet the required “circumstantial guarantees of trustworthiness” required by F.R.E.  
 14 807, since the Tolkien/HC Parties have had the opportunity to deny the fact of the  
 15 statements but have not yet done so.

16           Further, the objections improperly focus on the current form of Warner’s  
 17 evidence instead of its likely admissibility at trial. Even if the current form of the  
 18 evidence is technically deficient, that is not a reason to exclude it for purposes of  
 19 evaluating the likelihood of prevailing. The “proper view of ‘admissible evidence’  
 20 for purposes of the SLAPP statute ... looks to trial, and the evidence that will be  
 21 presented at that time.” *Fashion 21 v. Coalition for Humane Immigrant Rights of*  
*22 Los Angeles*, 117 Cal. App. 4th 1138, 1147-48 (2004) (emphasis added). Thus,  
 23 “evidence that is made inadmissible only because the plaintiff failed to satisfy a  
 24 precondition to its admissibility could support a judgment for the plaintiff assuming  
 25 the precondition could be satisfied” by the time of trial. *Id.*; cf. *Fraser v. Goodale*,  
 26 342 F.3d 1032, 1036 (9th Cir. 2003) (“[W]e need not decide whether the diary itself  
 27 is admissible. It would be sufficient if the contents of the diary are admissible at

1 trial, even if the diary itself may be inadmissible. At the summary judgment stage,  
 2 we do not focus on the admissibility of the evidence's form."); *Fonseca v. Sysco*  
 3 *Food Servs. of Ariz.*, 374 F.3d 840, 846 (9th Cir. 2004) ("Even the declarations that  
 4 do contain hearsay are admissible for summary judgment purposes because they  
 5 'could be presented in admissible form at trial.'"). The *Gallagher v. Connell* case,  
 6 123 Cal. App. 4th 1260 (2004), is directly on point. In *Gallagher*, the plaintiff, in  
 7 response to an anti-SLAPP motion, offered a newspaper article as evidence that the  
 8 defendant had made a particular statement. The court held that even if the  
 9 defendant "had objected to the newspaper article as hearsay when offered to prove  
 10 she made the statement attributed to her, [plaintiff] would have had the opportunity  
 11 to cure the defect in his evidence. He could have obtained a declaration from the  
 12 reporter or another witness testifying [defendant] made the statement." *Id.* at 1269.  
 13 As *Gallagher* explained, "this is not the sort of evidentiary problem a plaintiff will  
 14 be incapable of curing by the time of trial." *Id.*; see generally Declaration of  
 15 Nikolas A. Primack filed concurrently with these Responses.

16 To the extent the Court is concerned about the ultimate admissibility of this  
 17 evidence, the proper course is to give Warner "a continuance, on conditions the  
 18 court believes just, to show the predicate facts necessary to overcome the  
 19 objection." See *Fashion 21*, 117 Cal. App. 4th at 1148; cf. FRCP 56(d).

20 **DECLARATION OF MONICA KIM**

21 **1. General Objection**

22 GROUNDS: Lack of Perjury Subscription.

23 WARNER'S RESPONSE TO OBJECTION 1: Warner filed a Notice of  
 24 Errata and attached a corrected copy of the Declaration of Monica Kim ("Kim  
 25 Declaration") on April 30, 2013 (Docket Nos. 72, 72-2), rendering this objection  
 26 moot.

1           2. **Paragraph 3, lines 14-17:** “Online gambling games are one of the  
 2 ways that Warner exploits intellectual property rights that Warner  
 3 either owns or has licensed. For example, online gambling games  
 4 exist based on the motion pictures *Clash of the Titans*, *The Dark*  
 5 *Knight*, and *Nightmare on Elm Street*.”

6 GROUNDS: Lacks Foundation/Personal Knowledge (F.R.E. 602).

7           WARNER’S RESPONSE TO OBJECTION 2: The Kim Declaration sets  
 8 forth the basis for Ms. Kim’s knowledge and foundation. In paragraph 2, Ms. Kim  
 9 declares that “[a]s part of [her] responsibilities as Senior Counsel, [she] help[s]  
 10 negotiate and draft license agreements with third-party developers of online  
 11 gambling games.”

12           3. **Paragraph 3, lines 17-19:** “Online gambling games are becoming  
 13 increasingly popular, and, in turn, are becoming an increasingly  
 14 lucrative form of exploitation of Warner’s brands.”

15           GROUNDS: Lacks Foundation/Personal Knowledge (F.R.E. 602); Improper  
 16 Opinion (F.R.E. 701); Calls for Speculation.

17           WARNER’S RESPONSE TO OBJECTION 3: The Kim Declaration sets  
 18 forth the basis for Ms. Kim’s knowledge and foundation. In paragraph 2, Ms. Kim  
 19 declares that “[a]s part of [her] responsibilities as Senior Counsel, [she] help[s]  
 20 negotiate and draft license agreements with third-party developers of online  
 21 gambling games.” Ms. Kim is not offering a legal opinion or conclusion.

22           4. **Paragraph 5, lines 24-26:** “In late 2010, I learned that the  
 23 Tolkien/HC Parties had disavowed Warner’s rights to online games  
 24 and gambling games and that Warner would be ceasing its exploitation  
 25 of online gambling games based on *The Lord of the Rings*. ”

26           GROUNDS: Hearsay (F.R.E. 802); Improper Opinion/Conclusion (F.R.E.  
 27 701).

1           WARNER'S RESPONSE TO OBJECTION 4: This statement is not hearsay.  
 2 It is not offered for the truth of the matter asserted, but merely to demonstrate the  
 3 fact that the Tolkien/HC Parties' disavowal of Warner's rights was communicated  
 4 to Ms. Kim, and to show Ms. Kim's state of mind. Ms. Kim is not offering a legal  
 5 opinion or conclusion.

6       **5. Paragraph 5, line 27:** "Accordingly, I was asked to terminate the  
 7           Microgaming License."

8           GROUNDS: Hearsay (F.R.E. 802); Irrelevant (F.R.E. 402).

9           WARNER'S RESPONSE TO OBJECTION 5: This statement is not  
 10      hearsay. It is not offered for the truth of the matter asserted, but merely to  
 11      demonstrate that the directive to terminate the Microgaming License was  
 12      communicated to Ms. Kim, and to show Ms. Kim's state of mind. This statement is  
 13      relevant to show the harm caused by the Tolkien/HC Parties' repudiation.

14       **6. Paragraph 6, lines 1-5:** "The Microgaming License was based on  
 15           WBDD's representation that it had the rights to create, distribute and  
 16           promote online games of chance based on *The Lord of the Rings*  
 17           properties. WBDD also specifically represented and warranted that  
 18           Microgaming's games would not violate or infringe the rights of any  
 19           third person or entity."

20           GROUNDS: Hearsay (F.R.E. 802); Not Best Evidence (F.R.E. 1002).

21           WARNER'S RESPONSE TO OBJECTION 6: This is not hearsay, but is  
 22      offered simply as evidence of the fact that these representations were made. The  
 23      best evidence rule does not apply because the testimony does not seek to introduce  
 24      the specific language of a written instrument—it simply recounts the general  
 25      purpose and intent of the contract negotiated by the declarant. *See generally*  
 26      *Waterloo Furniture Components, Ltd. v. Haworth, Inc.*, 467 F.3d 641, 648-49 (7th  
 27      Cir. 2006) (best evidence rule did not bar testimony of employee who negotiated

1 settlement agreement, because employee's statement was based on first-hand  
 2 knowledge of negotiations). In any event, any concern is moot because Warner has  
 3 attached a redacted copy of the language at issue.

4       **7. Paragraph 6, lines 5-7:** "The repudiation of these rights by the  
 5 Tolkien/HC Parties created uncertainty about WBDD's ability to stand  
 6 behind these representations, which eventually led to the termination  
 7 of the Microgaming License."

8       **GROUNDS:** Improper Legal Conclusion; Lacks Foundation/Personal  
 9 Knowledge (F.R.E. 602); Calls for Speculation.

10       **WARNER'S RESPONSE TO OBJECTION 7:** The Kim Declaration sets  
 11 forth the basis for Ms. Kim's knowledge and foundation. In paragraph 2, Ms. Kim  
 12 declares that "[a]s part of [her] responsibilities as Senior Counsel, [she] help[s]  
 13 negotiate and draft license agreements with third-party developers of online  
 14 gambling games." Ms. Kim is not offering a legal conclusion, but is testifying  
 15 about how the Tolkien/HC Parties' position affected Warner's ability to exploit its  
 16 rights.

17       **8. Paragraph 7, lines 8-14:** "The termination of the Microgaming  
 18 License resulted in two settlement agreements with Microgaming in  
 19 2011. Pursuant to these settlement agreements, WBDD was obligated  
 20 to repay Microgaming millions of dollars in advances as well as more  
 21 than half a million dollars to reimburse Microgaming for some of its  
 22 development and advertising costs. In addition to these out-of-pocket  
 23 costs, Warner also lost the ability to earn potentially significant  
 24 additional revenue from the exploitation of online gambling games  
 25 under the Microgaming License."

26       **GROUNDS:** Hearsay (F.R.E. 802); Not Best Evidence; Lacks  
 27 Foundation/Personal Knowledge.

1                   WARNER'S RESPONSE TO OBJECTION 8: The Kim Declaration sets  
 2 forth the basis for Ms. Kim's knowledge and foundation. In paragraph 2, Ms. Kim  
 3 declares that “[a]s part of [her] responsibilities as Senior Counsel, [she] help[s]  
 4 negotiate and draft license agreements with third-party developers of online  
 5 gambling games.” This is not hearsay, but is offered simply as evidence of the  
 6 effect of the Tolkien/HC Parties' repudiation. The best evidence rule does not  
 7 apply because the testimony does not seek to introduce the specific language of a  
 8 written instrument—it simply recounts the general purpose and intent of the  
 9 contract negotiated by the declarant. *See generally Waterloo Furniture*, 467 F.3d at  
 10 648-49 (best evidence rule did not bar testimony of employee who negotiated  
 11 settlement agreement, because employee's statement was based on first-hand  
 12 knowledge of negotiations). In any event, any concern is moot, as the Tolkien/HC  
 13 Parties themselves have introduced the Microgaming Settlement into the record.  
 14 (Docket No. 69-1.)

15                 **9. Paragraph 8, lines 15-17:** “Because of the Tolkien/HC Parties’  
 16 repudiation of Warner’s rights to online gambling games, Warner has  
 17 not negotiated any new licenses for online gambling games based on  
 18 *The Lord of the Rings or The Hobbit.*”

19                 GROUNDS: Improper Legal Conclusion; Lacks Foundation/Personal  
 20 Knowledge.

21                 WARNER'S RESPONSE TO OBJECTION 9: The Kim Declaration sets  
 22 forth the basis for Ms. Kim's knowledge and foundation. In paragraph 2, Ms. Kim  
 23 declares that “[a]s part of [her] responsibilities as Senior Counsel, [she] help[s]  
 24 negotiate and draft license agreements with third-party developers of online  
 25 gambling games.” Ms. Kim is not offering a legal conclusion, but is testifying  
 26 about her observation that Warner has not entered into any new license agreements  
 27 for online gambling games as a result of the Tolkien/HC Parties' repudiation.

10. **Paragraph 8, lines 17-20:** “This has harmed Warner significantly in the form of lost license revenue—an amount likely to have been substantial in light of Warner’s plans to release multiple *Hobbit* films over the next few years.”

**GROUPS:** Lacks Foundation/Personal Knowledge; Calls for Speculation.

6           WARNER’S RESPONSE TO OBJECTION 1: The Kim Declaration sets  
7 forth the basis for Ms. Kim’s knowledge and foundation. In paragraph 2, Ms. Kim  
8 declares that “[a]s part of [her] responsibilities as Senior Counsel, [she] help[s]  
9 negotiate and draft license agreements with third-party developers of online  
10 gambling games.” Ms. Kim is testifying to the harm already caused to Warner as a  
11 result of the Tolkien/HC Parties’ repudiation.

12 For the foregoing reasons, Warner's evidence is admissible in its entirety.  
13 Warner respectfully requests that the Court overrule all of the Tolkien/HC Parties'  
14 Objections.

Respectfully submitted,

Dated: May 6, 2013

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By: /s/ Daniel M. Petrocelli  
Daniel M. Petrocelli

## Attorneys for Warner Defendants and Counterclaim Plaintiffs